

SpG seminar & Safety training

TARTTO PROJECT

Vilnius, on the 3d of November

Ari Paavilainen

Manager Customer Engineering Finland



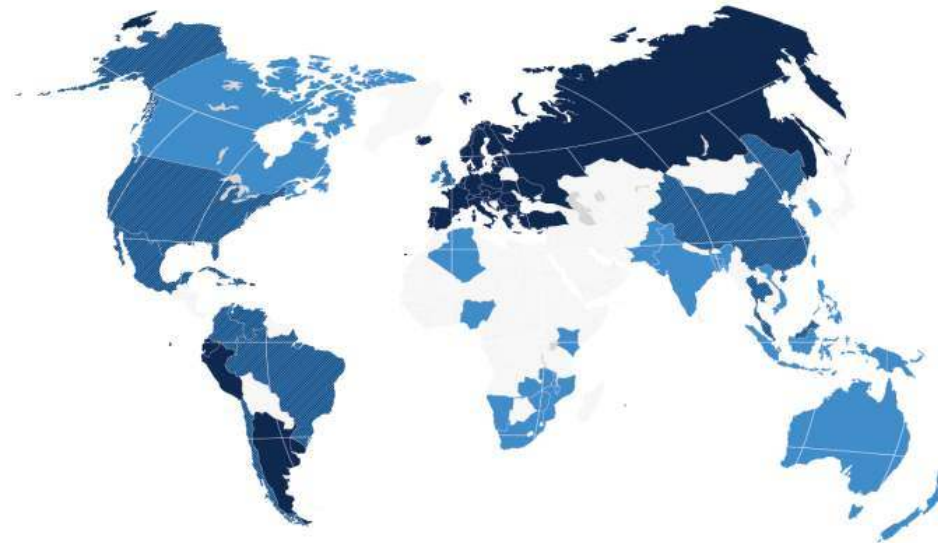
- In AGA since 2001
- Project manager, SpG/ SEMI customers
2001 - 2007

Since year 2000 AGA is a part of Linde

2000: Linde acquires AGA

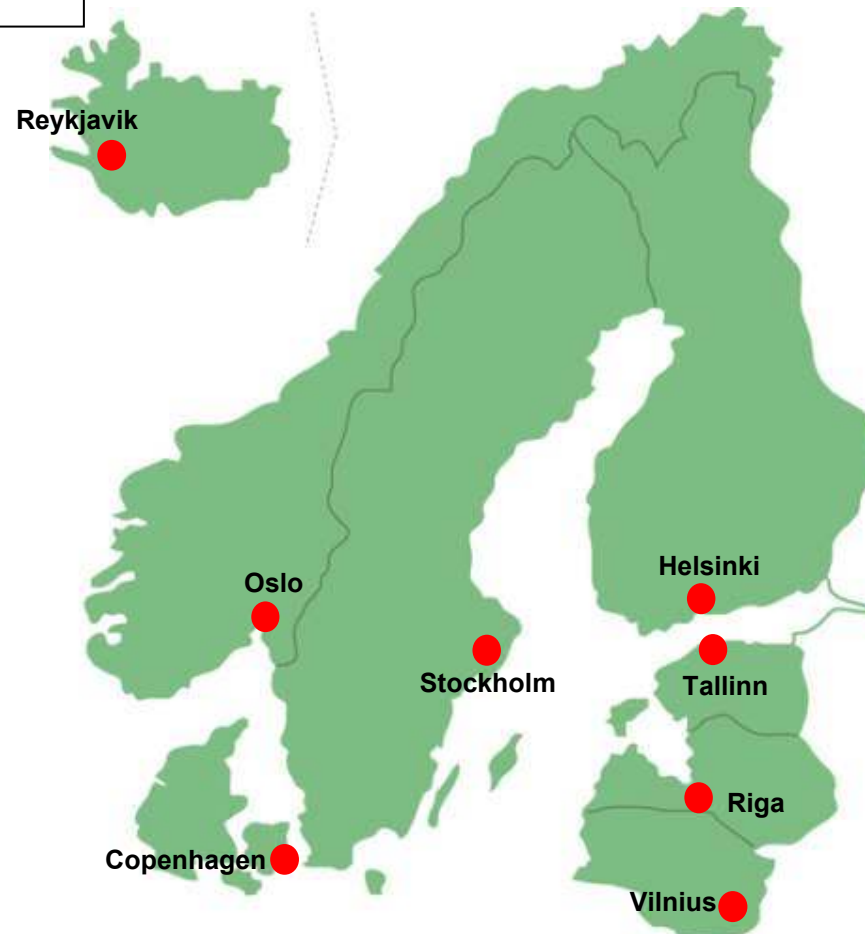
2006: Linde acquires BOC and forms The Linde Group

50 000 employees in 100 countries



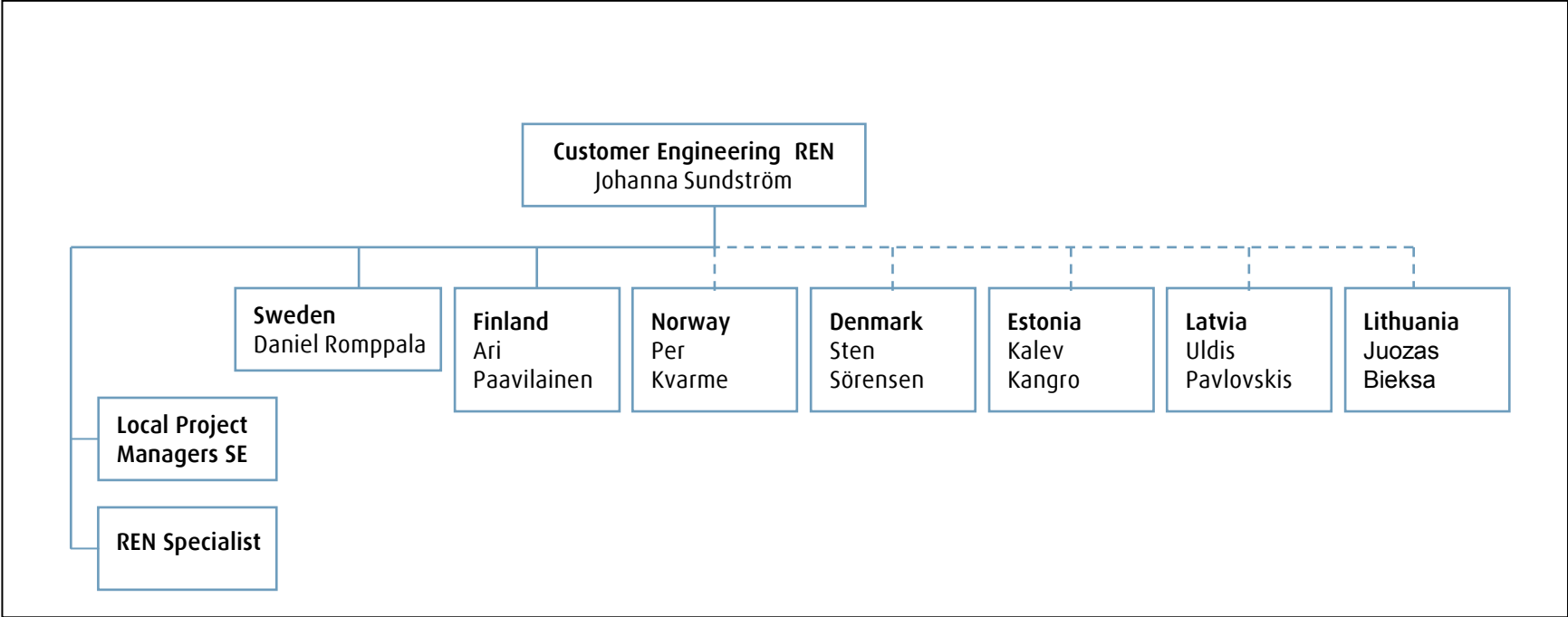
**Linde in northern Europe =
AGA**

- Denmark
- Estonia
- Finland
- Iceland
- Latvia
- Lithuania
- Norway
- Sweden



CE REN Organisation..

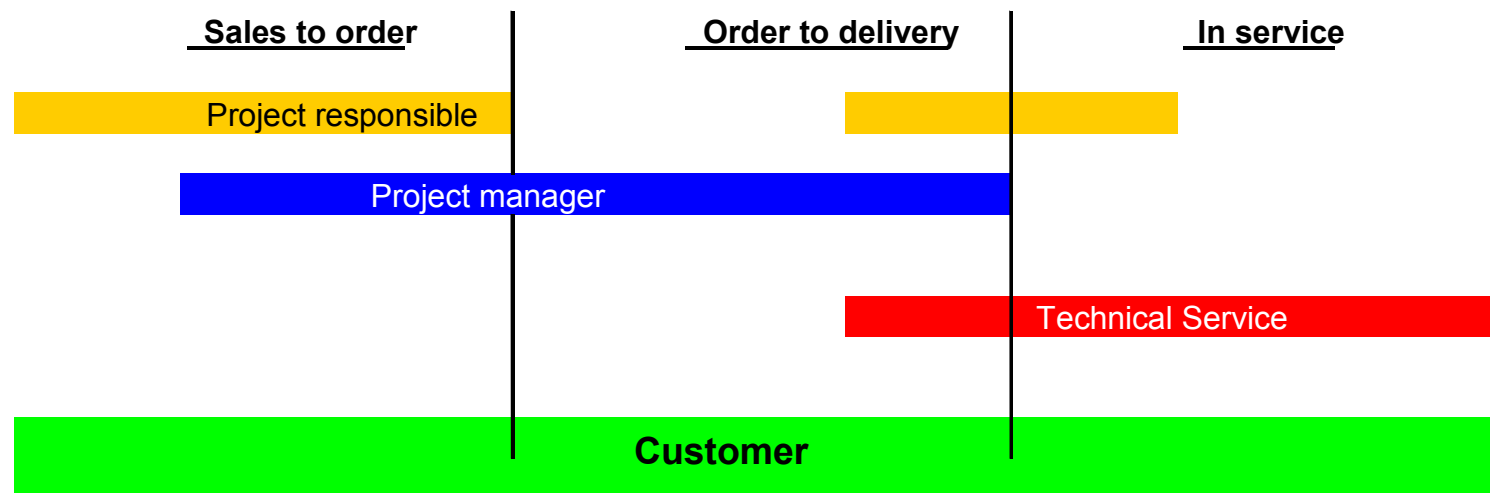
A Member of
The Linde Group



REN	SE	FI	NO	DK	Est	Lat	Lith
35,5+5=40,5	15	8,5	5	4+5	1	1	1



A Customer project



Responsibilities:

Project responsible: The business responsibilities, Affect on the customers process

Project manager, Function, Time schedule, Cost budget, Safety

Technical Service: Guarantee time, Service agreements

REFERENS LIST, Gas installations

A Member of
The Linde Group



- SIP Technologies
- TKK Mikroelektroniikka
- VTT Mikroelektroniikka
- Coherent Tutcore
- TTKK Orc
- Modulight
- AspoComp
- Vaisala
- Okmetic
- Planar Systems
- ASM Microchemistry
- Elcoteq
- Draka Fibre Finland
- NEXTROM
- VTT Elektroniikka
- NOKIA Research Center
- Liekki

PROJECTS ABROAD:

- MCVD projec INDIA
- 2 x MCVD project CHINA
- MCVD project IRAN
- Optical fib. Project St. Petersburg
- Eye Clinic Moscow
- University (UHP) Norway
- University (Semi apl.) Riga



Customer: WALDNER Laboreinrichtungen GmbH

Leading group

- | | | |
|-------------------|-----|-----|
| • Timo Räisänen | AGA | FI |
| • Andrus Laur | AGA | EST |
| • Ari Paavilainen | AGA | FI |

Sales responsibility : Tarvo Staal

Installation:

- Project Manager, Kalev Kangro
- from 4 to 8 installer
 - Estonia 2 -3
 - Sweden 2
 - Finland 2 - 4
- 2 orbitall welding machine
- duratio aprox. 3 month

